

July 12, 2022

Allen,

I pray all is well with you. Please forgive me on the delayed update. While things have been moving ahead, they've been piling up here. Below I will try to compile what has happened since the last formal update.

Wasim has had a lot of success with meeting with key government officials as well as leading businesspeople in the agriculture sectors. This has had him on the road a lot and a bit out of touch, but he is checking in on a regular basis.

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Across Africa it is recognized that food security will be the biggest issue facing African nations and their people. At the same time, Africa has very fertile soil ideal for various types of growing & food production. While there is a bigger, intersection with need for energy & clean water, something that is organic (governments are turning to outlaw chemical fertilizers) and will increase food production & quality – especially if the product can help during cycles of drought, infestation & other challenges.

The major percentage of farming and food production is on small farms or what we might consider large gardens. People, usually women, are working to provide for their families and hopefully have extra to sell at the market. Endo is ideal for this set up.

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Wasim has had the opportunity to sit down with Ministers of Agriculture and other governmental leaders. 100% of them have talked about the need to empower farmers (especially the women), end malnutrition and become food exporters instead of food importers.

Prior to the crisis in the Ukraine that has impacted the world's food supply (and was a major exporter of fertilizer), governmental plans – usually their Vision 2040 (what needs to be accomplished by 2040) has had food security as their #1 challenge & goal.

There are major pushes across the continent to ban chemical fertilizers as the soils are being depleted and the ability to grow an abundance of nutritious food has been greatly diminished. The resistance from farmers has been the fear that, without chemicals, food production would drop.

Wasim coming to them, as an African, with this product from the US that is not only organic, it rehabilitates the soil while strengthening the plant to make them more resistant to pests and lack of water is almost an answer to their prayers.

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We have teams on the ground doing market research. I am including a list of products sold in Kenya for the farmers. There are organic options on the market, but none that we have found can perform and deliver at the level of endo.

We will have our teams on the ground continue to watch the market for new products and give us information on price points, etc.

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Our pilot project is moving along in Kenya. I've requested a formal written report and will forward that to you as soon as it is received.

We are aware that the product will need to pass Kenyan government testing standards prior to us being able to import it there. We are working on being able to have the product tested here and utilize the report to not only get approval for Kenya but for the other countries as well.

The import license for Kenya has been obtained.

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Our ground team in Tanzania is working with farmers across the country already helping them in exporting corn and other products across East Africa as well is importing things to Tanzania.

Wasim's meeting with the Minister of Agriculture there was very revealing as the government imports all of the fertilizers and other products & equipment for farming. We are working with them on two fronts. One would lead to a contract with the government to supply endo nationwide. The other would lead to legislation to ban chemicals in food production.

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Wasim is looking to be in both Uganda & Zimbabwe in the coming weeks to sit down with officials. Zimbabwe used to be a major food exporter. Once the white farmers were kicked out, their food production plummeted. They are wanting partners (especially the businesspeople with the large farms and not background in agriculture) to help bring Zimbabwe's agriculture back to the forefront.

The current president (elected in 2017) wants & needs the agriculture sector to grow. Wasim should be meeting with him, the Minister of Agriculture & the Minister of Finance in the coming weeks. We have been offered several hectares of land in Zimbabwe to support what we want to do in developing this sector.

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In Uganda several thousand acres are available to us. The long time President is working with our team of businesspeople to bring development. They have a new state of the art sugar factory that is often challenged to run at capacity because of not enough sugar cane. Sugar is a highly sought-after commodity across Africa and beyond. Adding Endo to the sugar cane farmers would immediately create a demand.

President Mugabe would love to also have industry & production in Uganda.

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Our timing could not be better. The crisis in Ukraine has created greater & drive in developing food production in Africa. Wasim is lining up both governmental leaders as well as key professionals in agriculture & business to quickly & seamlessly get the product there and then, as is brought up in all of these conversations, bring production to Africa.

They are hungry & ready. We are excited to see the Africa portion of the website and are available to help with content.